

New Global Sourcing Workshops

- Introduction
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Plus a stand-alone six-hour Executive Overview workshop to familiarize your company with global sourcing.

Macroeconomic trends such as globalization, outsourcing, and pressure to reduce costs have accelerated the need for businesses to leverage offshore suppliers. In fact, it is not a matter of if your company will source globally, but how best to do so.

-Aberdeen Group



GPS for Your Supply Chain

Introducing the new APICS Global Sourcing Workshop Series

Master the challenges of global sourcing.

Classes begin

The new APICS Global Sourcing Workshop Series is only available through

For more information, contact

The APICS Global Sourcing Workshop Series is a comprehensive study of the critical tasks and challenges associated with sourcing.

Taught through your local chapter, the new *APICS Global Sourcing Workshop Series* is a five-module course that has been designed in recognition of the demand in the marketplace for education about the critical tasks and challenges associated with sourcing internationally

Benefits

- Understand the strategic importance of globalization
- Learn how to prepare for international sourcing
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

Introduction

- Recognize advantages and disadvantages of global sourcing
- Evaluate a supplier contract
- Researching cultural differences

Global Suppliers

- Evaluate potential suppliers
- Select an outsourcing manager
- Conduct site visits

Cultural Relationships

- Appreciate unique cultural value
- Assess negotiating and decision-making styles
- Manage from a distance

Logistics Requirements

- Construct global logistics strategy
- Apply contract terminology
- Manage cash flow

Stand-alone Executive Overview

- Familiarize your company with global sourcing



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