



# EDUCATIONAL RESOURCES

APICS has powerful educational resources and professional certifications to help you expand your career opportunities, professional credentials, and earning potential.

## LOOK INSIDE *for*

- ✓ Valuable Educational Resources
- ✓ Certification Review Courses
- ✓ Member Benefits
- ✓ and more

Advancing Productivity, Innovation, and Competitive Success

**APICS**  
The Association for  
Operations Management®

## Education is Always a Smart Investment

In today's global marketplace, professionals must have specialized knowledge, skills, and credentials to stay competitive and have job security. Stand out from your colleagues, become a valued asset to your employer, and enhance your marketability by taking advantage of APICS education, certification programs, and membership.

APICS certification programs are recognized as the standard of professional excellence in production and inventory management, operations management, and supply chain management.

APICS education will enable you to demonstrate significant commitment to your chosen career, distinguish yourself as an expert in your field, and excel with the specialized knowledge you possess.

With APICS membership, you have access to the APICS body of knowledge through member-only resources and networking; plus, you get significant cost savings on APICS educational materials.

Now is the time to enhance and expand your existing skills. Invest in your professional education, and you'll reap the rewards.

For more information on APICS education, certification programs, and membership, visit [apics.org](http://apics.org).

*"Through APICS certifications and voluntary contributions, I earned recognition and respect in the operations management industry. APICS made me realize that there is more joy in creating leaders than being a leader myself."*

**Sriram Akella, CPIM, CSCP**



## APICS Mission

APICS builds and validates knowledge in supply chain and operations management. We enable our community of members, affiliates, and customers to lead in the global marketplace.

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## APICS Certification Programs Validate Knowledge and Promote Excellence

APICS certification programs, APICS Certified in Production and Inventory Management (CPIM) and APICS Certified Supply Chain Professional (CSCP), provide operations management and supply chain professionals with relevant, essential education that prepares them for today's fast-changing marketplace.



### APICS Certified in Production and Inventory Management (CPIM)

The CPIM program is the strategic advantage you need in today's world, where the rate of organizational and technological change is accelerating exponentially. Just as successful companies have adapted to the changing business environment, the CPIM program has been updated to keep up with current knowledge and practices. The CPIM program consists of five modules; each person must pass all five modules to become certified.

### APICS Certified Fellow in Production and Inventory Management (CFPIM)

Once you earn your APICS CPIM designation, you are eligible to take your professional credentials to the next level with the Certified Fellow in Production and Inventory Management (CFPIM) program. The APICS CFPIM designation is awarded to an elite group of professionals who share their knowledge with others through presenting, publishing, teaching, and participating in other professional development activities. Visit [apics.org/certification/cfpim](http://apics.org/certification/cfpim) to learn more.



### APICS Certified Supply Chain Professional (CSCP)

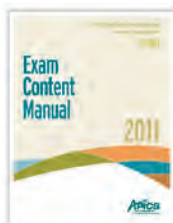
The APICS CSCP is the first comprehensive educational program designed exclusively for operations and supply chain management professionals. The program will enable you to advance your career while giving you the foundation to improve your company's competitive position and profitability.



Visit [apics.org/cpim](http://apics.org/cpim) or [apics.org/cscp](http://apics.org/cscp) to learn more about the programs, review eligibility requirements, and get the exam schedules. For more information, call APICS Customer Support at (800) 444-2742 or (773) 867-1777.

## Exam Preparation Resources

These study resources and references for the APICS CPIM and APICS CSCP programs will enable certification candidates to widen their understanding of course content and prepare for the exams. For detailed descriptions of the study resources and references or to order, visit [apics.org/bookstore](http://apics.org/bookstore).

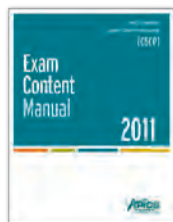


### ***APICS CPIM Exam Content Manual***

74 pp. / 2011; stock number: 09051

**\$25 APICS member / \$25 nonmember**

The *APICS CPIM Exam Content Manual* provides an overview of each module, an outline of its body of knowledge, key terminology, and references.

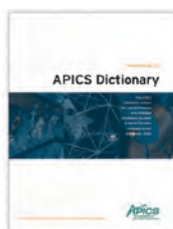


### ***APICS CSCP Exam Content Manual***

26 pp. / 2011; stock number: 09031

**\$25 APICS member / \$25 nonmember**

The *APICS CSCP Exam Content Manual*, which outlines the CSCP body of knowledge and provides guidance to individuals preparing for the certification examination. This product is offered free to enrolled students who visit the APICS CSCP Learning System "online study tools" section of the website. An electronic copy is available free to purchasers of the CSCP Learning System.



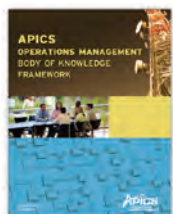
### ***APICS Dictionary, 13th Edition***

172 pp. / 2011; stock number: 01102

**\$30 APICS member for additional copies purchased\* / \$50 nonmember**

The *APICS Dictionary* contains core terminology and emerging vocabulary needed across industries and within your supply chain. Use this resource to expand your professional vocabulary and increase efficiency on your team. The 13th edition contains more than 4,000 important industry terms.

\*Members may order one free copy or download an electronic version at [apics.org/freedictionary](http://apics.org/freedictionary).



### ***APICS Operations Management Body of Knowledge (OMBOK) Framework***

109 pp. / 2009; stock number: 01107

**\$20 APICS member / \$220 nonmember**

Gain access to the body of knowledge that defines your work. Understand the language, best practices, and techniques to help you succeed.

An electronic copy is available free to APICS members. Access it through the "Resources" section of the APICS website at [apics.org/ombok](http://apics.org/ombok).

## The APICS CPIM Program

### Module 1: Basics of Supply Chain Management

The basic concepts in managing the complete flow of materials in a supply chain—from suppliers to customers—are covered in the Basics of Supply Chain Management module. Supply chain concepts are introduced and basic terminology emphasized, as are relationships among activities in the supply chain. Knowledge of the material in this module is a prerequisite for other APICS CPIM modules, which cover similar topics but in greater depth.

### References

#### *APICS Basics of Supply Chain Management Reprints*

108 pp. / 2009; stock number: 05002

**\$35 APICS member** / \$35 nonmember

#### *Introduction to Materials Management, 6th Edition*

J.R. Tony Arnold, CFPIM, CIRM, Stephen N. Chapman, Ph.D., CFPIM, and Lloyd M. Clive, CFPIM  
528 pp. / 2008; stock number: 03813

**\$96 APICS member** / \$120 nonmember

#### *Lean Production Simplified: A Plain Language Guide to the World's Most Powerful Production System, 2nd Edition*

Pascal Dennis

192 pp. / 2007; stock number: 03990

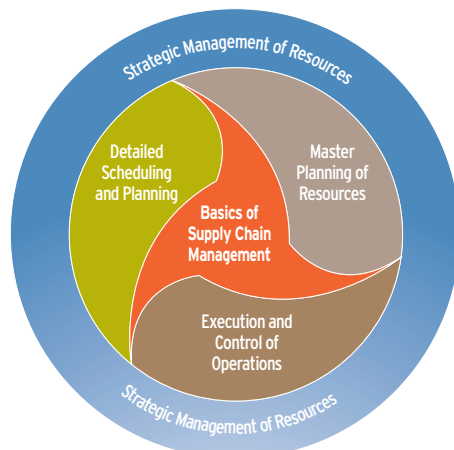
**\$24 APICS member** / \$25 nonmember

#### *APICS CPIM Basics of Supply Chain Management Series*

(This includes all of the BSCM primary references and the practice questions booklet.)

stock number: 09601

**\$149 APICS member** / \$187 nonmember



Discover the program that gives you the tools to improve your company's operations. For more information, visit [apics.org/cpim](http://apics.org/cpim).

## Module 2: Master Planning of Resources

Master Planning of Resources has been completely updated for 2011. The topics of demand management, sales and operations planning, and master scheduling are examined in-depth in this module. Both supply and demand planning for mid- to long-term independent demand are discussed. Priority planning and capacity planning issues also are addressed.

### References

#### *Master Planning of Resources Reprints*

149 pp. / 2010; stock number: 05001

**\$35 APICS member** / \$35 nonmember

#### *Distribution Planning and Control Managing in the Era of Supply Chain Management, 2nd Edition*

David Frederick Ross, Ph.D., CFPIM

840 pp. / 2004; stock number: 03442

**\$104 APICS member** / \$160 nonmember

#### *Manufacturing Planning and Control Systems for Supply Chain Management, 5th Edition*

Thomas E. Vollmann, CFPIM, William L. Berry,

D. Clay Whybark, and F. Robert Jacobs

598 pp. / 2005; stock number: 03406

**\$72 APICS member** / \$80 nonmember

#### *Master Scheduling in the 21st Century*

Thomas F. Wallace and Robert A. Stahl

220 pp. / 2003; stock number: 03390

**\$36 APICS member** / \$45 nonmember

#### *Sales and Operations Planning: The How-To Handbook, 3rd Edition*

Thomas F. Wallace and Robert A. Stahl

250 pp. / 2008; stock number: 03160

**\$44 APICS member** / \$55 nonmember

#### *Sales Forecasting: A New Approach*

Thomas F. Wallace and Robert A. Stahl

176 pp. / 2002; stock number: 03838

**\$36 APICS member** / \$45 nonmember

#### *APICS CPIM Master Planning of Resources Series*

(This includes all of the MPR primary references and the practice questions booklet.)

stock number: 09602

**\$322 APICS member** / \$403 nonmember

### Module 3: Detailed Scheduling and Planning

This course focuses on inventory management, material and capacity scheduling and planning, supplier relationships, and the influence of lean and Just-in-Time philosophies in these areas. The course explains capacity planning in detail, introduces other capacity planning techniques such as processor-dominated scheduling in continuous flow processes, and reviews project management techniques.

#### References

##### *Detailed Scheduling and Planning Reprints*

200 pp. / 2010; stock number: 05003

**\$35 APICS member** / \$35 nonmember

##### *Introduction to Materials Management, 6th Edition*

J.R. Tony Arnold, CFPIM, CIRM, Stephen N. Chapman, Ph.D., CFPIM, and Lloyd M. Clive, CFPIM

528 pp. / 2008; stock number: 03813

**\$96 APICS member** / \$120 nonmember

##### *Capacity Management*

John H. Blackstone Jr., Ph.D., CFPIM

273 pp. / 2008; stock number: 03601

**\$40 APICS member** / \$44 nonmember

##### *Lean Six Sigma: Combining Six Sigma Quality with Lean Production Speed*

Michael L. George

300 pp. / 2002; stock number: 03370

**\$34 APICS member** / \$39 nonmember

##### *Service Management & Operations, 2nd Edition*

Cengiz Haksever, Barry Render, Roberta S. Russell, and Robert G. Murdick

608 pp. / 2000; stock number: 03997

**\$179 APICS member** / \$210 nonmember

##### *Project Management: A Managerial Approach, 7th Edition*

Jack R. Meredith and Samuel J. Mantel Jr.

608 pp. / 2008; stock number: 03488

**\$98 APICS member** / \$115 nonmember

##### *A Guide to the Project Management Body of Knowledge, 4th Edition*

Project Management Institute Standards Committee

459 pp. / 2008; stock number: 03364

**\$42 APICS member** / \$49 nonmember

##### *Designing and Managing the Supply Chain: Concepts, Strategies, and Case Studies, 3rd Edition*

David Simchi-Levi, Philip Kaminsky, and Edith Simchi-Levi

544 pp. / 2008; stock number: 03819

**\$107 APICS member** / \$112 nonmember

##### *Manufacturing Planning and Control Systems for Supply Chain Management, 5th Edition*

Thomas E. Vollmann, CFPIM, William L. Berry, D. Clay Whybark, and F. Robert Jacobs

598 pp. / 2005; stock number: 03406

**\$72 APICS member** / \$80 nonmember

##### *APICS CPIM Detailed Scheduling and Planning Series*

(Includes all of the DSP references and the practice questions booklet.)

stock number: 09603

**\$539 APICS member** / \$674 nonmember

## Module 4: Execution and Control of Operations

The Execution and Control of Operations Module has been completely updated for 2011. The principles, approaches, and techniques needed to schedule, control, measure, and evaluate the effectiveness of production operations are covered in this module. A broad range of production operations are reviewed including project, batch, line, continuous, and remanufacturing environments.

### References

#### *Execution and Control of Operations Reprints*

241 pp. / 2011; stock number: 05009

**\$35 APICS member / \$35 nonmember**

#### *Introduction to Materials Management, 6th Edition*

J.R. Tony Arnold, CFPIM, CIRM, Stephen N. Chapman, Ph.D., CFPIM, and Lloyd M. Clive, CFPIM  
528 pp. / 2008; stock number: 03813

**\$96 APICS member / \$120 nonmember**

#### *Lean Production Simplified: A Plain Language Guide to the World's Most Powerful Production System, 2nd Edition*

Pascal Dennis

192 pp. / 2007; stock number: 03990

**\$24 APICS member / \$25 nonmember**

#### *Juran's Quality Planning and Analysis for Enterprise Quality, 5th Edition*

Frank M. Gryna, Richard C.H. Chua, and Joseph A. Defeo

774 pp. / 2007; stock number: 03606

**\$141 APICS member / \$165 nonmember**

#### *Manufacturing Planning and Control Systems for Supply Chain Management, 5th Edition*

Thomas E. Vollmann, CFPIM, William L. Berry, D. Clay Whybark, and F. Robert Jacobs  
598 pp. / 2005; stock number: 03406

**\$72 APICS member / \$80 nonmember**

#### *APICS CPIM Execution and Control of Operations Series*

(Includes all of the ECO references and the practice questions booklet.)

stock number: 09604

**\$308 APICS member / \$385 nonmember**

## Module 5: Strategic Management of Resources Module

In this course, participants explore the relationship between strategic planning and the management and execution of operations. The course fosters higher-level thinking about how market requirements and social and economic sustainability concerns drive the operations, processes, and resource requirements of the firm.

### **SMR References Sourcebook**

The sourcebook is a compilation of four major reference books for the Strategic Management of Resources (SMR) module plus all required technical papers in one complete text.

-----> Visit [apics.org/cpim](http://apics.org/cpim) for more information.

### **Save nearly \$200 on buying SMR individual references.**

Purchasing the primary references for SMR separately would cost \$428 for APICS members and \$535 for nonmembers. The sourcebook saves both space and money for the SMR candidate. 984 pp./2010; stock number: 03989  
**\$250 APICS member / \$280 nonmember**

## Delve Deeper into the APICS CPIM Program

### Additional study resources

#### **APICS CPIM practice questions**

Practice questions offer candidates an opportunity to gain experience with APICS exams by using questions that are representative of the types of questions that may appear on the exam. There is a Practice Question booklet for each CPIM exam. The booklet includes 60 questions, answer keys, and a list of text references for study.

The practice questions are not closely aligned with the Exam Content Manuals for each exam, but are invaluable for preparing for the type of questions that are asked on the APICS exams.

**Note:** These practice questions are also included in the APICS CPIM instructor kit and participant workbook.

#### **Basics of Supply Chain Management**

*Booklet, stock number: 09205*

#### **Master Planning of Resources**

*Booklet, stock number: 09209*

#### **Detailed Scheduling and Planning**

*Booklet, stock number: 09211*

#### **Execution and Control of Operations**

*Booklet, stock number 09212*

#### **Strategic Management of Resources**

*Booklet, stock number: 09213*

#### **Price per booklet**

**\$19 APICS member / \$28 nonmember**

#### **APICS CPIM Practice Question Series**

*Booklet Series, stock number: 09210*

**\$82 APICS member / \$126 nonmember**

To order the participant workbooks, visit [apics.org/bookstore](http://apics.org/bookstore) or contact APICS Customer Support at (800) 444-2742 or (773) 867-1777.

### APICS CPIM participant workbooks

The APICS CPIM participant workbooks are designed to enhance the participant's learning and understanding of the material through instructor-led workshops.

#### *Basics of Supply Chain Management*

Version 3.2–January 2011; stock number: 09122

#### *Master Planning of Resources*

Version 4.0–January 2011; stock number: 09124

#### *Detailed Scheduling and Planning*

Version 4.1–January 2011; stock number: 09126

#### *Execution and Control of Operations*

Version 3.0–January 2011; stock number: 09128

#### *Strategic Management of Resources*

Version 2.1–January 2011; stock number: 09130

#### Price per participant workbook

**\$100 APICS member** / \$150 nonmember

### APICS Datachem study aids

These CDs provide keyword-search functions, simulated tests, and technical explanations that accelerate learning the topics covered in the CPIM exams.

#### *Basics of Supply Chain Management*

Version 7.0; stock number: 01625

#### *Master Planning of Resources*

Version 7.1; stock number: 01626

#### *Detailed Scheduling and Planning*

Version 7.1; stock number: 01627

#### *Execution and Control of Operations*

Version 7.0; stock number: 01628

#### *Strategic Management of Resources*

Version 7.1; stock number: 01629

#### Per-module price

**\$117 APICS member** / \$129 nonmember

#### *Datachem PIM-PREP CD:*

##### *Single User License Version 7.1*

(Includes all five modules on one CD-ROM.)

Datachem Software Inc.

2009, stock number: 01630

**\$425 APICS member** / \$500 nonmember

## APICS MGI home-study courses

### The MGI Management Institute

These courses enable candidates to study for each APICS CPIM module at their own pace. Each participant's assignment receives review and comments from an assigned instructor by fax or mail.

#### *Basics of Supply Chain Management*

stock number: 09321

#### *Master Planning of Resources*

stock number: 09322

#### *Detailed Scheduling and Planning*

stock number: 09323

#### *Execution and Control of Operations*

stock number: 09324

#### *Strategic Management of Resources*

stock number: 09325

#### Per module price

**\$315 APICS member** / \$395 nonmember

#### *MGI Home Study Courses: CPIM Series*

*The MGI Management Institute*

stock number: 09320

**\$1,416 APICS member** / \$1,770 nonmember

## 2011 APICS study notes

### Brian Willcox, CFPIM, CIRM, CSCP

The study notes are concise and detailed in an easy-to-understand conversational format.

#### *Basics of Supply Chain Management*

stock number: 09245

#### *Master Planning of Resources*

stock number: 09246

#### *Detailed Scheduling and Planning*

stock number: 09247

#### *Execution and Control of Operations*

stock number: 09248

#### *Strategic Management of Resources*

stock number: 09249

#### Per module price

**\$33 APICS member** / \$50 nonmember

#### *APICS Study Notes Series*

*Brian Willcox, CFPIM, CIRM, CSCP*

stock number: 09250

**\$147 APICS member** / \$225 nonmember

To order the APICS CSCP Learning System, visit [learncscp.com](http://learncscp.com) or call APICS CSCP Learning System Customer Support at (888) 266-9079.

## APICS CSCP Study Resources

### The APICS CSCP Learning System

This comprehensive professional development and exam-preparation program consists of four print modules and web-based study tools that reflect the entire APICS CSCP Exam Content Manual (ECM). The program provides a broad, encompassing view of global end-to-end supply chain management. This easy-to-use system is self directed, but can also be combined with an instructor-led course for those who prefer a classroom setting.



#### APICS CSCP Learning System Modules

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

#### APICS CSCP Learning-System Components

##### Comprehensive print materials

- Four books with more than 800 pages of content
- Progress check questions at the end of each section
- Organized information from more than 150 references

##### Interactive web-based components

- Pretest to determine your strengths and weaknesses
- 600 multiple-choice questions to reinforce concepts
- Timed module-specific tests and timed posttest
- An information center that includes a complimentary electronic download of the 2011 ECM, additional study resources, and test-taking tips.

#### APICS CSCP Learning System

**\$895 APICS member** / \$1,195 nonmember

(Volume discounts are applied when two or more learning systems are purchased.)

For more information, contact APICS Customer Support at (800) 444-2742 or (773) 867-1777 or visit [apics.org](http://apics.org).

## APICS CSCP Study Resources

### References

***Introduction to Materials Management, 6th Edition***

J.R. Tony Arnold, CFPIM, CIRM, Stephen N. Chapman, Ph.D., CFPIM, and Lloyd M. Clive, CFPIM  
528 pp. / 2008; stock number: 03813  
**\$96 APICS member** / \$120 nonmember

***Supply Chain Logistics Management, 3rd Edition***

Donald Bowersox, David Closs, M. Bixby Cooper  
480 pp. / 2010; stock number: 03998  
**\$136 APICS member** / \$159 nonmember

***Customer Relationship Management: A Strategic Imperative in the World of e-Business***

Stanley A. Brown  
345 pp. / 2000; stock number: 03930  
**\$39 APICS member** / \$45 nonmember

***Distribution Planning and Control: Managing in the Era of Supply Chain Management, 2nd Edition***

David F. Ross, CFPIM  
840 pp. / 2004; stock number: 03442  
**\$104 APICS member** / \$160 nonmember

***Introduction to e-Supply Chain Management Engaging Technology to Build Market Winning Business Partnerships***

David F. Ross, CFPIM  
384 pp. / 2003; stock number: 03925  
**\$73 APICS member** / \$85 nonmember

***The Resilient Enterprise***

Yossi Sheffi  
352 pp. / 2007; stock number: 03995  
**\$23 APICS member** / \$26 nonmember

***Designing and Managing the Supply Chain: Concepts, Strategies, and Case Studies, 3rd Edition***

David Simchi-Levi, Philip Kaminsky, and Edith Simchi-Levi  
544 pp. / 2008; stock number: 03819  
**\$107 APICS member** / \$112 nonmember

## Exam Preparation Options

### Instructor-led learning

APICS provides flexible educational options that make it easier to pursue your certification while you're working, so you can increase your earning potential and advance your career. Get the one-on-one attention and intensity of instructor-led APICS courses. These courses are taught in communities around the world.

### Self-directed learning

This study method gives you the freedom to access the courses whenever and wherever you need them. The flexibility enables you to learn in your own style and at your own pace.

### APICS chapter review workshops

APICS chapters offer courses throughout the United States, Canada, and Mexico that help operations and supply chain professionals increase functional knowledge, professional performance, and their employers' bottom lines.

### Instructor-led courses

Get the one-on-one attention and intensity of instructor-lead APICS CSCP course. These courses are taught at APICS affiliates around the world.

### New: APICS Interactive Learning

APICS, in partnership with your local chapter or International Affiliate, is pleased to introduce a new interactive learning program. APICS Certified in Production and Inventory Management (CPIM) certification review courses will be offered in an online format with additional content and context added by qualified local instructors.

Take advantage of the flexibility and freedom to adjust study and learning schedules to your particular requirements.

-----> Visit [apics.org/cscp](http://apics.org/cscp) or [apics.org/cpim](http://apics.org/cpim) for more information about APICS Interactive Learning and self-study options.

## Get started on your APICS CSCP and CPIM designations

### 1. Learn more about the program

Download the APICS CSCP brochure (stock number: 04036-2011) and APICS CPIM brochure (stock number: 09058-2011) at [apics.org/certification](http://apics.org/certification) or call APICS Customer Support at (800) 444-2742 or (773) 867-1777 to order your copy today.

### 2. Prepare for the exam

Order your *APICS CSCP\** and *APICS CPIM Exam Content Manual (ECM)*. It is your guide to what will be on the exam.

APICS CSCP Learning System is a consolidated preparation method for the APICS CSCP exam.

APICS CPIM offers preparation opportunities that will prepare you for the APICS CPIM exam.

*\*Receive a complimentary copy of the ECM with purchase of the learning system.*

### 3. Take the exam

Download your exam registration bulletin. Visit [apics.org/cscp](http://apics.org/cscp) or [apics.org/cpim](http://apics.org/cpim) for more information.

APICS now offers computer-based testing administered through Pearson VUE for the APICS CSCP and CPIM exams.

### 4. Maintain your credentials

The APICS Certification Maintenance program has been developed to keep APICS CPIM and APICS CSCP designees at the top of their game. The program incorporates a variety of professional development opportunities for APICS certification designees to keep their skills up to date. For complete Certification Maintenance program information, visit [apics.org/certification/maintenance](http://apics.org/certification/maintenance).

## New and Updated APICS Programs

### APICS Instructor Development Program

APICS Instructor Development Program is designed to increase and enhance APICS instructors' skills and provide the resources essential to deliver the highest-quality education. The program consists of three tiered levels of skill and experience, including associate, lead, and master instructors. For more information, please email the APICS Instructor Development Program at [idpapps@apics.org](mailto:idpapps@apics.org).

You also can participate in the *Train the Trainer* course, an interactive class about the basics of classroom instruction. Participants learn the four steps of training and how to establish learning objectives, create lesson plans to support objectives, use feedback for instructor development using media to enhance learning, design learning to motivate learners, and improve participants' confidence and skills.

The next step after completing the Train the Trainer course, *Learning Dynamics for Instructors* examines the dynamics of the classroom and describes techniques for managing these dynamics to maximize learning. Designed for a workshop setting, this 10-session course is of specific interest to experienced trainers and educators.

### APICS CPIM Recertification Exam

APICS is pleased to announce that a new certification product has been developed this year. The APICS CPIM Recertification Exam provides a unique opportunity to individuals whose CPIM credentials have expired. Previously, these professionals were required to retake all five CPIM exams. Instead, candidates now can renew their CPIMs by taking one exam. This exam is a limited-time offering and will be available only through **December 31, 2011**.

### Eligibility process and cost for APICS CPIM Recertification Exam

Candidates will be required to go through an eligibility process that will verify candidates previously earned the APICS CPIM designation. There is a nonrefundable application fee of \$150. The cost of the exam is \$425 for APICS members and \$575 for nonmembers. Candidates who are unsuccessful on their first attempt can retake the exam at a discounted rate of \$350.

### Exam preparation material for APICS CPIM Recertification Exam

#### *Datachem CPIM Skill Gap Assessment Tool*

This tool will assess candidates' strengths and weaknesses to better point them toward necessary areas of study.

2010, stock number: 01690

**\$199 APICS member / \$220 nonmember**

#### *Study Notes Series (APICS CPIM Recertification Exam Edition)*

Brian Willcox, CFPIM, CIRM, CSCP

The study notes are concise and detailed in an easy-to-understand conversational format.

stock number: 09250-2010

**\$147 APICS member / \$225 nonmember**

#### *2010 APICS CPIM Exam Content Manual (ECM)*

Information about the APICS CPIM Recertification Exam is mentioned in the *2010 Exam Content Manual (ECM)*. Candidates that are preparing for the APICS CPIM Recertification Exam in 2011 will continue to use the *2010 APICS CPIM ECM*. Candidates whose eligibility application has been approved will receive a free electronic copy of the *2010 APICS CPIM ECM*.

74 pp. / 2010; stock number: 09051-2010

**\$25 APICS member / \$25 nonmember**

---➔ Visit [apics.org/education/courseware](http://apics.org/education/courseware) to learn more about the program.

To learn more about the course, visit [apics.org/CFSCM](http://apics.org/CFSCM) or contact APICS Corporate Services at (800) 444-2742 or (773) 867-1777.

## In-Demand Courses and Workshops

### APICS Customer-Focused Supply Chain Management Course

APICS has introduced a new course, the Customer-Focused Supply Chain Management Course, which has been designed to meet the basic informational needs of individuals who interact with and support supply chain professionals. The class, Customer-Focused Supply Chain Management, will provide an insider's view of supply chain management. It offers fundamental knowledge of the functions of supply chain management and is designed to quickly and effectively educate team members who interact with or support supply chain activities—helping to increase efficiency and generate ideas for improvements.

### APICS Global Sourcing Workshop Series

The APICS Global Sourcing Workshop Series is tailored for participants to understand the key issues and complexities of purchasing activities in the international environment. It provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally. The workshop enables you to gain information on the advantages and disadvantages of global sourcing. Discover how to select logistics partners, address supplier qualifications, and determine supply chain stability.

### APICS Lean Enterprise Workshop Series

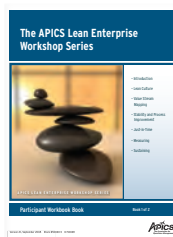
The APICS Lean Enterprise Workshop Series is organized to enable you to approach and understand the lean transformation process systematically. Using scenarios from a fictitious company, Murphy's Toys, you will be tasked with finding lean solutions for a myriad of challenges. This method will provide you with the flexibility to immediately customize what you've learned and implement it at your own organization.

### Inventory Control Workshop Series

The Inventory Control Workshop Series provides a comprehensive study of inventory control. The five workshops in the series are:

- Basics of Inventory Management
- Cycle Counting
- Distribution Inventory Management
- Material Requirements Planning and Bills of Material
- Physical Inventory

With APICS education, you will have the knowledge and organizational skills to strategically streamline operations. Move your career forward by taking advantage of APICS education and certification.



The APICS Global Sourcing Workshop Series and the APICS Lean Enterprise Workshop Series provide the tools you need to reduce lead times and exceed your customers' expectations.

To find a class near you, visit [apics.org/global](http://apics.org/global) or [apics.org/lean](http://apics.org/lean).

To find a class near your area, visit [apics.org](http://apics.org) or contact APICS Customer Support at (800) 444-2742 or (773) 867-1777.

## Professional Education

APICS education provides operations management professionals with the proven knowledge and organizational skills to strategically streamline operations. Take advantage of APICS education to improve your professional profile in a competitive job market and economy.

### Fundamentals of Materials and Operations Management

The Fundamentals of Materials and Operations Management program offers an exciting classroom-based, instructor-led educational opportunity for people new to materials and operations management or people working in positions that interact with this field.

Participants in the fundamentals program typically are involved in one or more of the following areas: inventory control, planning, manufacturing control, operations management, and materials handling and warehousing. The five-module format of the fundamentals course teaches basic concepts, techniques, and terminology of materials and operations management.

### Fundamentals Courseware Modules include:

- Fundamentals of Inventory Control
- Fundamentals of Planning
- Fundamentals of Manufacturing Control
- Fundamentals of Operations Management
- Fundamentals of Materials Handling and Warehousing

For professionals working toward APICS certification, the fundamentals program establishes a solid entry-level base of knowledge.

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**Did you know?** The APICS Fundamentals of Operations Management is being re-written and is now the *APICS Principles of Operations Management: Concepts and Applications* course.

APICS will be releasing the participant workbooks for Principles of Inventory Management, Module 1, in February 2011. Please contact APICS Customer Support at (800) 444-2742 or (773) 867-1777 or email [pdadmin@apics.org](mailto:pdadmin@apics.org) for more information.

For more information on the fundamentals program, visit [apics.org/education](http://apics.org/education).

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### Introducing APICS e-Downloads

APICS e-Downloads is a service that enables online delivery of APICS courseware and other materials. APICS members and customers will now be able to order online materials for instant delivery without shipping costs and in a more environmentally friendly way. *The APICS Dictionary*, 13th edition, APICS certification participant guides, and more are available in the e-download format.

### About APICS e-Downloads

APICS e-Downloads enable individuals to purchase study materials as secure and protected PDFs. Distribution is controlled, ensuring there will be no violation of APICS copyrights. When a file is purchased, users immediately can download it and save it on their local computer. Certain e-downloads may also be printed, please review the individual product descriptions for information on printing availability. Visit [apics.org/bookstore](http://apics.org/bookstore) to learn more.

## APICS Membership is Your Most Valuable Resource

Whether you are just entering the operations management workforce or are a seasoned practitioner or academician, APICS membership offers unique opportunities to help you advance at any stage of your career.

### APICS Professional Membership

APICS professional members may access local training and networking, award-winning publications, and product and service savings. Professionals seeking leading-edge solutions to increase their knowledge and advance their careers will benefit from APICS membership.

### APICS Enterprise Professional Membership

APICS enterprise professional membership is a flexible, convenient, and cost-effective way to provide your employees with the knowledge to succeed in operations and supply chain management. APICS enterprise professional membership provides full benefits to five or more employees, whether at a single site or multiple locations. Your organization holds the membership, so you may transfer an individual membership to another employee at any time. And, the more enterprise members who join APICS, the more you save.

### APICS Student Membership

APICS student members play an important role in operations management professions and within APICS. As a student member, APICS provides you with electronic access to industry tools, resources, and connections that can enhance your knowledge and prepare you for career success.

### APICS Academic Professional Membership

As an APICS academic professional member, you are an important link between the academic community and the profession. Academic professional members contribute to the expansion of the APICS body of knowledge; strengthen education, training, and resources in operations management; and provide guidance to students entering the workforce.

### APICS e-Memberships

#### *Electronic access to member benefits*

Do you live outside North America? The **International Professional e-Membership** was created to support the rapidly expanding global operations and supply chain management community.

Recent graduates, this is for you: The **Young Professional e-Membership** offers the opportunity to build a professional network and expand operations and supply chain management knowledge—at a price that's a perfect fit for a young professional's budget.

Designed for organizations with 25 or more enterprise members, the **Enterprise Professional e-Membership** enables companies to provide more employees with access to valuable APICS content, products, and services.

## Join APICS today

Sign up or receive more information on these membership options by visiting [apics.org/membership](https://apics.org/membership) or call APICS Customer Support.

## APICS membership benefits

Join the APICS community to gain exclusive access to the APICS body of knowledge through members-only resources, networking, and cost savings on APICS educational materials. Stay up to date on industry news, best practices, and emerging trends through these APICS member benefits.

## Exclusive Industry Content

### APICS magazine

Get information on the latest systems, practices, and principles designed to improve organizational competitiveness and productivity. *APICS* magazine contains a mix of digital and print content including:

- Six issues of the print magazine during the year.
- An enhanced digital version of the magazine online at [apics.org/magazine](http://apics.org/magazine) for more reliable and timely delivery to international members.

### APICS Dictionary, 13th Edition

The *APICS Dictionary* contains core terminology and emerging vocabulary needed to communicate across industries and throughout your supply chain. Use this resource to expand your professional vocabulary and to break down communication barriers within your organization. The 13th edition contains more than 4,000 important industry terms.

APICS members receive one complimentary copy at [apics.org/freedictionary](http://apics.org/freedictionary), or call APICS Customer Support to request a free copy of stock number 01102.

### APICS Operations Management Body of Knowledge (OMBOK) Framework

Gain access to the body of knowledge that defines your operations management work. Understand the language, best practices, and techniques that help you succeed.

APICS members receive a free electronic copy of the *APICS OMBOK Framework* by visiting [apics.org/ombok](http://apics.org/ombok).

## Member savings

APICS membership makes participating in educational events and earning your APICS certifications easier and more affordable through member savings. APICS members save significantly on APICS educational events, certification review courses, testing fees, and various other training aids.

### APICS Production and Inventory Management (P&IM) Journal

APICS relaunched the *APICS P&IM Journal* in 2009. The *P&IM Journal* enables business leaders, students, and academicians to better understand and manage the ever-changing and complex interrelationships of designing and operating processes in manufacturing and service-oriented enterprises. The *P&IM Journal* is published by APICS in paper and electronic formats and is available to libraries, online sources, and to all APICS members. Visit [apics.org/pimj](http://apics.org/pimj) for more information.

### APICS Extra

*APICS Extra*, an online supplement to *APICS* magazine, provides members with usable, real-world information on the methodologies and tools that enable world-class operations management. Look for *APICS Extra* to arrive in your email inbox on the last Wednesday of every month.

### APICS Operations Management Now

*APICS Operations Management Now*, a weekly newsletter authored by APICS chief executive officer Abe Eshkenazi, provides commentary on operations management news and draws readers' attention to the relevancy of the APICS body of knowledge. Visit [apics.org/advocacy](http://apics.org/advocacy) for information or to sign up to receive *APICS Operations Management Now*.

### APICS eNews

This semimonthly electronic newsletter delivers quick reading and hard-hitting articles on the latest operations management topics. To subscribe, visit [apics.org](http://apics.org).

## APICS Career Center

The APICS Career Center is an online resource where job seekers can search for positions by area of expertise, location, and salary level. Only APICS members can confidentially post resumes online, search for employer career postings, and sign up for Notify Me!—the free electronic job posting notification service.

Use the “Career Development Tools” section of the site, which features relevant publications on

topics such as interviewing techniques, resume and cover letter writing, and career development. Informative tools such as webinars and white papers that can also be accessed under this section. Participate in “Ask the Career Coach,” where APICS members can ask career-related questions and have them answered by a career expert.

Visit the APICS Career Center at [apicscareercenter.org](http://apicscareercenter.org).

## APICS Members Benefit from Valuable Industry Partnerships

### Supply Chain Council SCORmark Benchmarking Access

SCC is the world’s leading authority on supply chain methodology, diagnostics, and benchmarking based on the SCOR® standard. Its product offerings are a complement to APICS education and certification programs. APICS members receive:

- Member rates on SCC training classes and the SCOR Professional Certification.
- Access to the acclaimed SCORmark benchmarking program. SCORmark benchmarks an organization’s supply

chain based on SCOR metrics and enables users to measure how it rates in relation to other organizations.

- Member pricing at SCC events.

For more information, visit [apics.org/scc](http://apics.org/scc).

### Aberdeen Research

APICS members have two years of access to the Aberdeen Research Library, which contains current and relevant information on supply chain, manufacturing, information technology, and product research and development.

Find out more at [apics.org/benefits](http://apics.org/benefits).

## Make industry connections with your peers

### Connect with APICS Social Networking

APICS provides outstanding online social networking tools enabling you to grow professionally and engage with thousands of operations and supply chain management individuals. Connect and collaborate online with your peers by using the following websites.

### APICS blogs

See the world through the eyes of fellow industry professionals and share your point of view.

### APICS Learning Communities

An online forum where you can share and develop ideas, best practices, and solutions.

### APICS on Facebook

Interact with fellow industry students and colleagues in a dynamic, electronic social environment with relevant content, videos, and pictures.

### APICS on LinkedIn

Connect and network professionally with others in your field.

### APICS YouTube channel

View APICS-related videos or share videos you have from APICS events.

Get started today. Learn more about APICS social networking tools at [apics.org/socialnetworking](http://apics.org/socialnetworking).

## Online Events

### APICS online events

APICS online events provide convenient access to dynamic information and education through APICS Webinars, *APICS Extra Live*, and APICS Vendor Webcasts. Educate an entire group of employees and colleagues without the cost of travel or bringing educators on site.

### APICS Extra Live

*APICS Extra Live* is an APICS online event that delves deeper into content from *APICS* magazine. Magazine authors discuss recent articles, offer additional insights, and respond to participants' questions. For more information, visit [apics.org/extra](http://apics.org/extra).

### APICS Webinars

APICS Webinars offer convenient, online education from the profession's top educators. Offered live and on-demand, APICS webinars help the operations management field stay up-to-date on the latest trends and best practices.

### APICS Vendor Webcasts

Find out about products and services from the companies who provide them. APICS Vendor Webcasts are complimentary for everyone.

A selection of APICS Webinars is available on demand and free of charge to members at [apics.org/webinars](http://apics.org/webinars).



*"Attending the APICS International Conference & Expo was a motivating experience for which I am very grateful. I learned a lot about APICS education, certification programs, volunteer opportunities, and the members and volunteers that make it all possible."*

**Stephanie Beron Student,**  
University of Indianapolis

## APICS Research

Now, with APICS research initiatives such as the APICS Operations Management Employment Outlook, Supply Chain Manager Competency Model, and more, we are able to provide insights into the current business environment, look ahead into projected patterns, and provide a framework for professional disciplines.

### APICS Supply Chain Manager Competency Model

The *APICS Supply Chain Manager Competency Model* seeks to provide insights into the capabilities, knowledge, and skills supply chain managers must apply to successfully perform their work. In many cases, the competencies outlined in this model are adapted from the *APICS Operations Management Body of Knowledge (OMBOK) Framework*.

### APICS Operations Management Employment Outlook

APICS and the Cameron School of Business at the University of North Carolina Wilmington collaborated to develop an ongoing survey of APICS members and customers that forecasts hiring in the operations management profession. The APICS Operations Management Employment Outlook is a report of survey findings and is released quarterly.

Learn more about APICS research or participate in ongoing APICS research initiatives at [apics.org/research](http://apics.org/research).

### APICS Materials Manager Competency Model

The APICS Materials Manager Competency Model follows guidelines set by the Employment and Training Administration of the US Department of Labor. The model will serve as a guide for individuals considering careers in materials management, professionals seeking advancement, and human resource managers hiring in this field. Visit [apics.org/mmcompetency](http://apics.org/mmcompetency) to download the document.

## APICS Conferences

### Upcoming Conferences

**APICS Asia Supply Chain & Operations 2011**  
Suntec Convention Centre, Singapore  
April 7-8, 2011

**APICS and IBF present the Best of the Best S&OP Conference**  
Chicago, Illinois, USA  
June 16-17, 2011

**2011 APICS International Conference & Expo**  
Pittsburgh, Pennsylvania, USA  
October 23-25, 2011

Visit [apics.org](http://apics.org) for more information.



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## APICS The Association for Operations Management

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, serving more than 33,000 members globally. APICS education and certification programs are recognized worldwide as the standard of professional competence in production and inventory management, operations management, and supply chain management.

Join APICS to access local APICS chapters, networking opportunities, exclusive research reports, publications, and educational programs and products that create avenues for increased professional development and career growth, helping you meet the fast-changing demands of the workplace. Join now at [apics.org/join](https://apics.org/join).