

# New APICS Research: Reach Your Organizational and Professional Goals

Use APICS research to make business decisions—from assessing and mitigating supply chain risk to evaluating your career path, identifying qualified candidates, implementing sales and operations planning (S&OP) processes, and more.

## Understand pressing issues with APICS folios

Assess risk, develop your organization's supply chain strategy, and understand how you can successfully implement or grow your organization's sales and operational planning process with APICS folios.

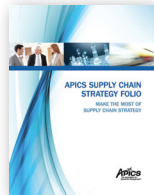
**\$19.95** APICS member  
**\$39.95** nonmember

**Purchase today at [apics.org](http://apics.org).**



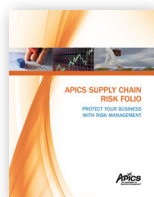
### **APICS S&OP Folio: How to Be an S&OP Champion**

Predicting the future generally is thought impossible; yet, S&OP users seek to do just that by strategically directing businesses to achieve competitive advantage. Purchase this APICS folio to understand how you can enable your organization's bottom-line effectiveness with S&OP.



### **APICS Supply Chain Strategy Folio: Make the Most of Supply Chain Strategy**

Understand challenges and identify areas where senior management and operations management can work together to maximize the effectiveness of your supply chain strategy. Access this APICS folio to delve into critical supply chain functions and tasks that may not be effectively supporting your supply chain strategy.



### **APICS Supply Chain Risk Folio: Protect your Business with Risk Management**

Mitigate and anticipate supply chain risks at your organization—from rising and falling demand to natural disasters, market uncertainty, and varying levels of trust among supply chain partners. Purchase this APICS folio to identify tools to deal with risk at your organization.

**Learn more or purchase today at [apics.org/folio](http://apics.org/folio).**

## Gain a complete understanding of supply chain and operations management job roles with APICS career packs

Use APICS career packs to understand your career path and next steps, evaluate candidate qualifications, or establish consistency across your organization's hiring.



**Free!** APICS member  
**\$29.95** nonmember

**Purchase today at [apics.org](http://apics.org).**

Individuals seeking to advance in one of the career pack job title areas can evaluate their knowledge and skills, plan their next steps, and identify areas for improvement and growth.

Hiring managers seeking qualified candidates can identify specific knowledge, skills, and experience required when evaluating prospective employees and building job descriptions.

Organizations interested in developing their workforce can create consistency and establish required competencies for individuals in each of the career pack job title areas.

## APICS Career Pack job titles:

- Supply chain manager
- Materials manager
- Distribution and logistics managers
- Buyer/planner
- Master scheduling manager

For each job title, APICS career packs compile essential information to help you understand the job role, including

- career path information
- core competencies required of qualified candidates
- job descriptions and keywords
- how to use job titles and descriptions.

**Learn more at [apics.org/careerpack](http://apics.org/careerpack).**