



**GLOBAL
ABILITY**

2009 APICS INTERNATIONAL
CONFERENCE & EXPO

OCTOBER 4-6 | TORONTO, ONTARIO, CANADA

**APICS
Volunteer Leadership Workshop
Toronto - 2009**

Embracing the Value of an APICS
Membership: From Students to Young
Professionals and Beyond

David Dougherty, CPIM
San Diego Chapter

Agenda

- Introduction to Scholar Program
- Membership Categories
- Value Proposition
- Leadership Opportunities through APICS
- Personal Experiences
- Open Forum/Wrap Up



Scholar Education Program

- Fully funded by donations
- Selection by merit or sponsored
- Scholar Benefits
 - Conference Registration
 - Hotel Accommodations
 - \$200 Stipend
 - Mentor
 - General Session Reserved Seating



Donations by District

District	Donations	% of Total
Great Lakes	\$23,300	31.75%
Mid-Atlantic	\$15,719	21.42%
Southeast	\$15,500	21.12%
Northeast	\$6,100	8.31%
Heartland	\$5,500	7.49%
Pacific Western	\$3,270	4.46%
Terra Grande	\$2,200	3.00%
Canadian	\$1,800	2.45%

2009 Donations Totaled Over \$75,224

History of Scholars Program

Year	Scholars	Case Scholars
2000 - Orlando	10	0
2001 - San Antonio	20	0
2002 - Nashville	19	0
2003 - Las Vegas	41	0
2004 - San Diego	46	0
2005 - Kansas City	37	0
2006 - Orlando	60	0
2007 - Denver	70	25
2008 - Kansas City	69	26
2009 - Toronto	78	0

Scholar Program 2009

- Coordinators



Karen Eboch



Erin Gibson



Jaime Nicoll

- Program Changes
 - No work assignments, assigned teams or formal orientation

Student/Scholar Program Lead

- Jennifer Howe, Program Manager,
Student and Chapter Activities



APICS Membership

- APICS Membership Types/Progression
 - Student
 - Young Professional
 - Professional
 - Enterprise



Student Membership

- Benefits
 - Annual dues of \$25
 - Networking/career opportunities
 - Student-specific programs
 - Student chapters
 - Scholars program
 - Case competitions
 - Full access to same educational resources as Professional Membership
 - Dual membership programs

Young Professional

- Transition step between Student and Professional Membership
- Benefits
 - Annual dues of \$100
 - Local chapter membership
 - Additional discounts on exams and training
 - Networking/career opportunities
 - Requirements

Professional

- Benefits
 - Annual dues of \$200
 - Local chapter membership
 - Additional discounts on exams and training
 - Networking/career opportunities
 - Mentorship Opportunities



Enterprise and Academic

- Benefits similar to other levels but at a special cost structure
- Academic annual dues \$75
- Enterprise Professional
 - Annual dues proportional to firm size



Value-Add

- Why join/retain membership?
 - Leadership Opportunities within Student and Local Chapters
 - Accelerated Career Advancement
 - Industry recognized Certifications
 - Connections with *Peers* and *Experienced Professionals* in your industry
 - APICS Blog @ <http://blogs.apics.org/ypst/>

Leadership Opportunities

- Student Chapters
 - Officer/Leadership Roles
 - Connection with professional chapters
- Young Professionals
 - Officer/Leadership Roles
 - Network Building
- Professional Chapters
 - Officer/Leadership Roles
 - Mentoring



Personal Experience

- APICS
 - Case Scholar 2007, Regional and National Case Competition Winner
 - Scholar Coordinator 2008 & 2009
 - CPIM Certification
 - Member of San Diego Chapter, CA

Personal Experience

- What a case competition win did for me
 - On the spot job offers (Lockheed Martin, Northrop Grumman, Boeing, ViaSat, and others)
 - Larger initial compensation than peers (from same educational background)
 - Opportunity to continue growth with APICS through Scholar Coordinator Program
 - Increased level of confidence/rapport from colleagues and supervisors



Get Involved

- Chapter Locator
 - Found online at <http://www.apics.org/apics/chapters.aspx>
- Board Positions
- District and International Levels



Open Forum

- Others' personal experiences?
- Questions?



Thank You! Enjoy the Conference!

Contact the presenter at:



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